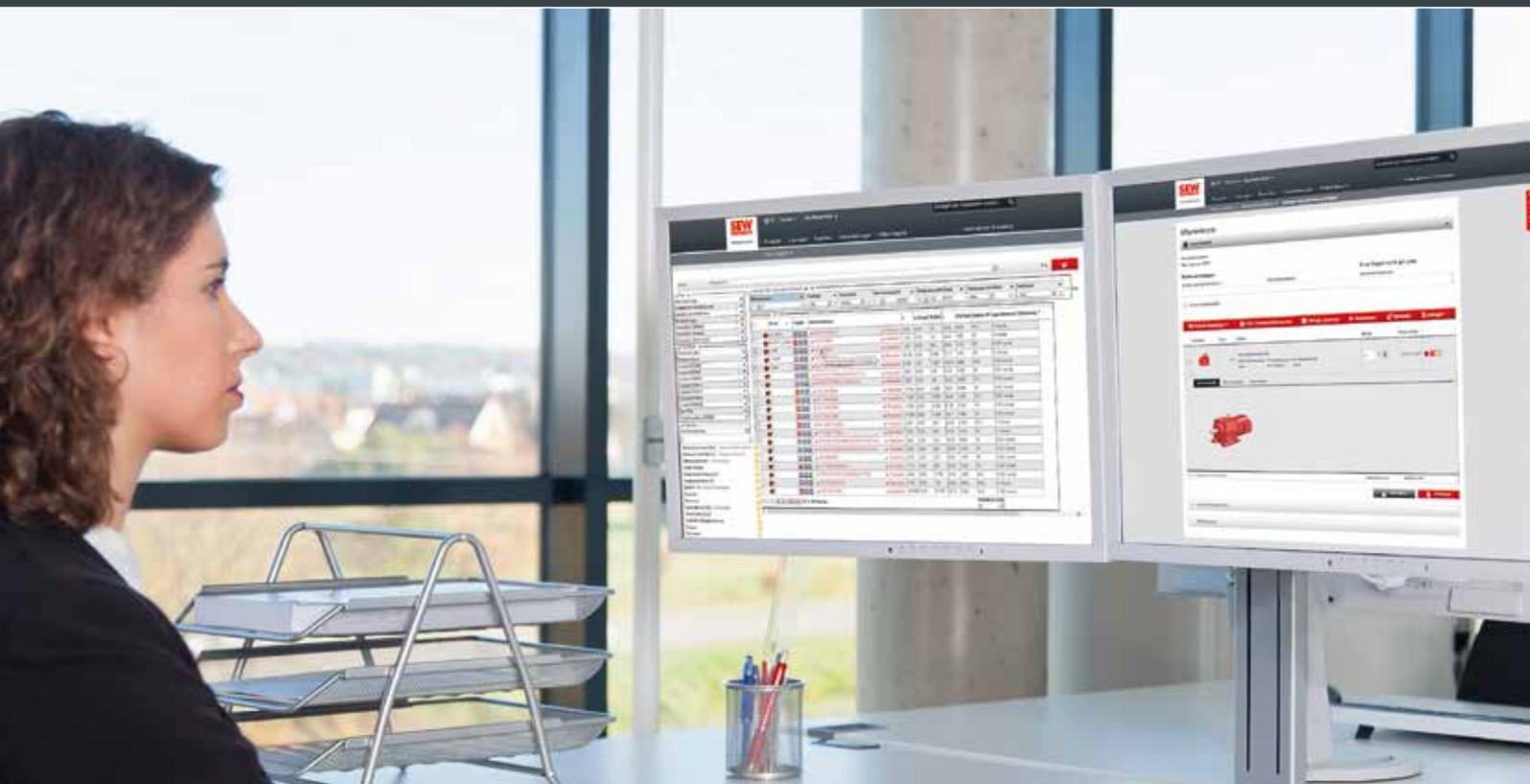


DriveBenefits at Work

Many variants, one solution



Project overview:

Process solution
Variant management

Customer
Schnaithmann GmbH

Customer

Remstal-based Schnaithmann GmbH is one of the leading system suppliers for automation technology. With a workforce of around 200,

the company offers a broad portfolio of quality solutions in the fields of assembly, material flow and handling technology. From planning and

components to complete systems, customers enjoy the full scope of services from a single expert source.



“Even if I account for administration costs of just 20 euros per component, variant management really pays off for us. We have already achieved savings of several thousand euros.”

Volker Sieber,
Head of Development, Schnaithmann GmbH

**Project and objectives**

At Schnaithmann, the sheer diversity of the company's products has always been an important business model in ensuring customer requirements in an optimum way. As a result, the company has built up a very broad components portfolio over the years. That is what initiated the decision to analyze and optimize business processes. Under the motto “cut back today, be in control tomorrow, prevention in the future“, Schnaithmann GmbH now uses variant

management from DriveBenefits for the on-going optimization of processes in design and purchasing. For example, variant management provides a design engineer with only the range of drives from SEW-EURODRIVE that have been approved in advance by a project group using a defined preference list (works standard). This smaller range makes it easier for the design engineer to choose a suitable gearmotor based on motor options and specific technical details.

That's not the only advantage – thanks to stored material numbers/project numbers, it's easy to see which variants have been used in which solutions in the past. This also helps to speed up the design engineer's decision and saves time looking through a catalog. Simply define power and torque and then select a drive from the suggested options – it couldn't be easier.

Special feature

By using variant management from DriveBenefits, Schnaithmann has already managed to live up to the motto “cut back today” by cutting back on 500 motor variants. What's more, new material masters are hardly ever created for new products. Plans for a preference list with around 100 motor types should ensure choosing the right one is

even easier in future. Schnaithmann GmbH is also keen to reduce the number of new part numbers by around 50 per year. The benefits here will include a reduction in storage space, economies of scale in procurement and reduced outlay in project handling.

Overview of the benefits

- Motor types selected using defined preference lists
- Concise overview of drive technology used
- Simplified selection process due to filter and comparison options
- and much more.

Would you like to know more?

Please contact the DriveBenefits team by telephone or e-mail:
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