

DriveBenefits at Work – Efficient B2B networking



Project overview:

Process solution

EDI – electronic data interchange

Customer

TRUMPF GmbH + Co. KG

Customer

TRUMPF, a machine tool manufacturer and laser technology specialist, is headquartered in Ditzingen, Germany, near Stuttgart. The family-owned company, founded in 1923, is a success story shaped by technical innovation.

TRUMPF has contributed significantly to the use of laser technology in virtually every facet of modern life. The company's decisions have been made to ensure its continued existence in the long run; TRUMPF also has a value system

oriented towards responsibility and sustainability. In order to succeed on the market, TRUMPF holds not only itself, but also the performance and expert knowledge of its suppliers, to high standards.



“Electronic data interchange makes processing orders more secure, and it’s good for the environment, too, because documents are sent back and forth electronically.”

Michael D’Alessandro, TRUMPF GmbH + Co. KG responsible for the procurement process

**Project and objectives**

TRUMPF decided to implement electronic data interchange (EDI) with its major suppliers. EDI refers to the electronic transfer of business transactions between companies. The application systems of the involved companies – in the roles of sender, intermediary, or recipient of the messages – are directly connected. EDI is the most efficient way to send and receive information regarding orders, deliveries and in-

voicing. TRUMPF's stated objectives for implementing EDI were to accelerate ordering processes and to automate the transfer of data. Because of the companies' outstanding cooperation, the order volume and the high level of expert knowledge within the company regarding the implementation of this type of interface, TRUMPF decided to carry out the project with SEW-EURODRIVE as its competent partner. The

switch to EDI was completed without excessive effort on the part of either company. Trumpf was able to switch also other suppliers over to EDI processes thanks to past experience and has in the meantime set up a supplier portal that provides SEW-EURODRIVE with EDI data sets. Many different processes are automated using the portal.

Special feature

One special feature of the electronic data interchange with TRUMPF is how delivery notes are sent. This process has its own logistics portal operated by TRUMPF's main shipping company. This portal is only for logistics; suppliers use it to send delivery notifications. The logistics portal also has an interface for electronic data inter-

change with SEW-EURODRIVE. As soon as a delivery notice is ready, the information is sent to the shipping company. The shipping company then knows exactly when it can pick up the products at SEW-EURODRIVE.

EDI – Overview of the benefits

- Increased process reliability
- Accelerated order processes
- Efficient data transfer
- Options for individual connections
- Secure order processing
- Considerable potential for cost savings using electronic processing
- And much more

Would you like to know more?

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